

Monday, April 17, 2023

Re: Potential Patent Infringement of First Light's Illuminated School Bus Sign

Dear Pupil Transportation Industry:

The Illuminated School Bus Sign by First Light Safety Products is the first market-proven, self-contained Illuminated School Bus Sign of its kind and is the subject of multiple granted US and Canadian patents and designs. Due to the success of our sign, others have sought to copy our patented technology and designs. Over the last several years, First Light has made considerable investments in product development, proprietary know-how, industry introduction, state and provincial regulatory acceptance, and patent protection, with the goal of improving school bus safety for our children. Our signs are 100% made in North America, to ensure the level of quality and reliability our kids deserve.

As such, in early 2022, we initiated actions against Opti-Luxx Inc. in the Federal District Court for its school bus sign, which was recently introduced to the industry, and we believe is an infringement on our intellectual property.

First Light owns a combined six issued and pending US patents, as well as numerous registered and pending Canadian designs and patents, that disclose and claim multiple inventive aspects and designs of our Illuminated School Bus Sign. To our knowledge, Opti-Luxx Inc. does not own any issued or pending patents related to an Illuminated School Bus Sign.

These matters are currently ongoing and before the Courts. We will continue to pursue these matters aggressively to a final resolution. If First Light is successful, we will request an injunction requiring Opti-Luxx to cease production and delivery of any infringing signs. We will also seek the recall of infringing signs that have already been sold, as we do not want a Opti-Luxx sign mistaken for a First Light sign.

If you are unsure whether a sign being offered is a First Light Illuminated School Bus Sign, please feel free to direct any inquiries to your regional First Light representative, or you may contact the undersigned.

Sincerely,



Kevin Smith
President
First Light Safety Products
kevinsmith@firstlightsafety.com